



*"Doing What's Right For Our Clients For Over 50 Years"*

## Planning Your Financial Independence



An Independent Financial Professional will help you secure your financial future.



**Jason Terranova**

**New Earth Financial Services**

Registered Representative | Insurance Broker

Phone: 315-510-3045

Email: [jasonterranova@newearthfinancial.com](mailto:jasonterranova@newearthfinancial.com)

[NewEarthFinancial.com](http://NewEarthFinancial.com)



*New Earth Financial Services*

Protection for a Lifetime

# Choosing Financial Independence

## It's Your Financial Future and It's Personal

Working with an independent financial professional is personal. Hazard and Siegel's financial representatives are independent business people who have chosen to make a total commitment to professional financial services. Every decision they make is made in your best interests. Leveraging the resources of the Hazard and Siegel network, your financial specialist is free to choose the best solutions for you.

### **Our Focus: Seeing the Big Picture**

A solid financial strategy takes into consideration your financial goals, current financial status, and which stage of life you are in. From your first job to starting a family to planning for retirement and everything in between, an Independent Financial Planner will take the time to understand you, and your financial goals.



### **Independent Financial Guidance**

Independent financial professionals are free to make the best decisions for you because they are not tied to any particular investment company, mutual fund, or investment product. Your goals and financial situation are unique, and an independent financial professional has the freedom to provide financial guidance based on your best interests.

### **Building a Lasting Relationship**

Financial goals change over time, and our financial professionals will be there to help no matter what stage of life you're in. We offer retirement planning, family financial needs, college planning, long term care challenges, investment strategies, wealth management, estate planning, insurance needs, and wealth transfer. Whatever your need, our financial guides will work with you to achieve financial success.

### **A fee structure that works for you**

An advantage of working with our financial professionals is the option to choose how to pay for our services. Two options are available to you, the first involves an upfront commission with an ongoing servicing fee, the other is a fully disclosed set fee based on your portfolio. Some clients choose separate fees for different portfolio segments, based on the financial goals for each. Whatever you choose, be confident that your Hazard & Siegel representative will do what's in your best interest.

### **Part of an experienced network of financial professionals**

A Hazard & Siegel representative belongs to a network of registered investment advisors, insurance professionals, and investment brokers that provide a full range of financial and insurance solutions to grow your assets and protect your wealth. You need a comprehensive lifetime financial solution, and our financial professional will guide you to financial success.

# Financial...

## ...Guidance

### **Retirement**

To achieve a successful retirement we ensure that investors understand both the accumulation and distribution phases of retirement planning. Equipped with this knowledge, our clients are better suited to make informed decisions to prepare for ongoing needs, emergency reserves, tax obligations, and traveling or big-ticket items during retirement.

### **Wealth Management**

Financial security and independence, that's what our wealth management services help you achieve. Through careful planning, and selecting the right investment and insurance solutions a Hazard & Siegel Financial Professional will ensure you build, preserve, and manage your wealth. As a Registered Investment Advisory (RIA), Hazard & Siegel Financial Professionals have access to a network of wealth management professionals.

### **Education Planning**

It's never too early to start planning for education expenses. Our financial professionals can help inform the decision making process such as in-state vs. out-of-state options, financial aid consideration and the best saving strategies for college expenses like a 529 plan.

### **Wealth Transfer**

Having a plan to transfer your wealth offers an opportunity for you to create a legacy and provide valuable benefits to the people and causes that you care about. A wealth transfer plan will protect your assets and make sure they are handled to your wishes, while relieving the burden of those close to you when the time comes to distribute your assets. We are wealth transfer experts, talk to us to find out more.

## ...Solutions

### **Mutual Funds**

Our financial professionals have access to a full range of mutual funds allowing them to create a well-diversified portfolio for your financial success. As a regular part of our due diligence, we monitor mutual fund performance and determine if we should hold or sell a particular fund based on financial returns. We offer funds for every investment philosophy so we can continue to offer diversification to our clients.

### **Annuities – Fixed/Index/Variable**

When it's time to start looking at investments that return regular income, your financial professional may recommend an option from our wide selection of high quality tax-advantaged income generating products. We only offer products that provide the best value and allow for maximum distribution of income. Ask your independent financial professional how an annuity fits into your financial road map.

### **Insurance Products**

Protecting your wealth and investments should be an integrated part of your total financial picture. Fortunately, a Hazard & Siegel Independent Financial Professional has a wide array of life, disability, and long-term care products so that when their client is ready to discuss protection we are there.

### **Managed Accounts**

As a Registered Investment Advisor (RIA), Hazard & Siegel Advisory Services LLC will design a strategic investment portfolio that is built specifically for your financial and investment needs. Working with a team of professional RIA's that specialize in building portfolios using stocks, bonds, mutual funds and exchange traded funds, we are able to fine tune your portfolio based on your financial objectives.



# Wealth Management and Retirement Planning for Individuals, Families and Small Businesses

As an experienced retirement financial professional, I have helped numerous individuals and families plan for a secure and comfortable retirement. I possess extensive knowledge of retirement planning, investment strategies, taxation, and financial analysis, as well as a deep understanding of the unique needs and goals of different clients.

My career has been focused on helping clients navigate complex financial decisions and achieve their retirement goals. I work closely with clients to understand their current financial situation, their short- and long-term financial goals, and their risk tolerance. Based on this information, I create personalized financial plans that take into account their retirement goals, income needs, and tax implications.

In my practice, I utilize a wide range of investment strategies and products, including bonds, mutual funds, and annuities, to help clients build a diversified portfolio that balances risk and return. I am always up-to-date on the latest developments in the financial industry and have a deep knowledge of retirement planning rules and regulations.

In addition to my technical skills, I possess exceptional communication skills that allow me to build strong relationships with my clients. I am able to explain complex financial concepts in simple terms and work with clients to ensure they understand all aspects of their financial plan.

Overall, I am committed to helping clients achieve a comfortable, secure retirement through personalized financial planning, investment strategies, and ongoing support and guidance.

At New Earth Financial, we strive to be the very best at making sure you are at your very best. From birth to death we can manage your financial protection needs. Please reach out for a no cost consultation.



Hazard & Siegel, Inc. Member FINRA/SIPC  
Hazard & Siegel Advisory Services LLC,  
an SEC Registered Investment Advisor  
Hazard & Siegel Agency LLC



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Securities offered through  
Hazard & Siegel, Inc. Member FINRA/SIPC  
Office 315-414-0722  
5793 Widewaters Parkway | Suite 200 DeWitt, New York 13214

